

**Applicant Organization**  
**Budget vs. Actuals: 7/1/2023-6/30/2024**

	Actual	Budget
<b>Income</b>		
<b>Municipal support</b>	50,000.00	50,000.00
<b>Foundation grants</b>	189,786.52	236,000.00
<b>State support</b>	19,386.00	30,073.00
<b>Corporate grants</b>	78,078.17	113,525.00
<b>Individual contributions</b>	18,659.63	35,000.00
<b>Interest on savings</b>	834.65	360.00
<b>Miscellaneous Revenue</b>	654.87	216.00
<b>Total Income</b>	<b>\$ 357,399.84</b>	<b>\$ 465,174.00</b>
<b>Expenses</b>		
<b>Employee Expenses</b>		
- Salary	238,487.19	289,900.00
- FICA	18,765.72	22,177.00
- Unemployment	2,247.72	6,120.00
<b>Benefits</b>		
- Health Insurance	14,074.54	22,185.00
- LTD/STD/Life Insurance	3,203.76	3,204.00
- Dental Insurance	705.23	1,293.00
- Vision Insurance	122.22	152.00
- HSA contributions	5,624.91	8,958.00
<b>Program A - Contractor fees</b>	3,000.13	63,460.00
- Supplies	769.54	0.00
- Transportation	1,320.00	0.00
- Books	3,000.00	0.00
<b>Accounting Fees</b>	6,700.00	6,800.00
<b>IT Fees</b>	5,785.75	0.00
<b>Evaluation Fees</b>	5,671.00	0.00
<b>Insurance</b>		
- Liability, D&O	3,018.84	3,666.00
- Workers Comp	1,052.54	840.00
<b>Payroll Processing</b>	876.75	1,074.00
<b>Fundraising CC/Online Fees</b>	85.83	200.00
<b>Bank Fees and Charges</b>	0.12	250.00
<b>Program B - Contractor fees</b>	5,945.00	0.00
- Food, Beverage, Supplies	5,072.53	0.00
<b>Occupancy</b>	1,144.50	0.00
- Rent	11,506.08	12,976.00
- Parking		0.00
- Phone	1,500.00	1,560.00
- Internet	900.00	1,020.00
<b>Supplies</b>	16.37	2,995.00
<b>Marketing/Development</b>	214.00	15,154.00
<b>Staff Professional Development</b>	4,993.90	8,991.00
- Registration Fees	454.00	0.00
- Staff Travel	100.28	0.00
<b>Dues &amp; Subscriptions</b>	1,458.66	1,315.00
<b>Total Expenses</b>	<b>\$ 347,817.11</b>	<b>\$ 474,290.00</b>
<b>Net Operating Income</b>	<b>\$ 9,582.73</b>	<b>-\$ 9,116.00</b>
<b>Net Income</b>	<b>\$ 9,582.73</b>	<b>-\$ 9,116.00</b>

Sample